

NFP Board Reports

Unspent Budget — Not-for-Profit Inc.

MONTH: MAR 2018

	Mar 2018			Jul 2017 -Mar 2018			Budget Annual Total	Unspent / Unearned Budget	Spent (%)
	Actuals	Budgets	Variance	(YTD)Actuals	(YTD)Budgets	Variance			
Income									
Grants	83,875	93,001	(9,126)	799,961	977,300	(177,338)	1,271,168	471,206	63%
Grants (Cwlth) - Op - Rcmt	53,766	59,616	(5,850)	491,288	604,260	(112,972)	785,287	293,998	63%
Grants (State) Op - Recurrent	20,431	22,654	(2,223)	186,690	228,161	(41,471)	296,951	110,262	63%
Grants (State) Op - Non-R	0	0	0	33,552	36,803	(3,251)	48,269	14,717	70%
Grants (Local) Op - Recurrent	9,678	10,731	(1,053)	88,432	108,076	(19,644)	140,661	52,229	63%
Fundraising - Gifts	1,774	1,967	(193)	16,213	19,814	(3,601)	25,788	9,575	63%
Donations Received	1,774	1,967	(193)	16,213	19,814	(3,601)	25,788	9,575	63%
Fundraising - Contributions	1,466	1,626	(160)	13,399	16,375	(2,976)	21,312	7,914	63%
Contributions (Members)	1,466	1,626	(160)	13,399	16,375	(2,976)	21,312	7,914	63%
Trading/Operating Activities	3,226	3,577	(351)	29,477	715,432	(685,954)	726,293	696,816	4%
Sales of Goods	3,226	3,577	(351)	29,477	36,025	(6,548)	46,887	17,410	63%
Accommodation Fees	0	0	0	0	679,406	(679,406)	679,406	679,406	0%



	Mar 2018			Jul 2017 -Mar 2018					
	Actuals	Budgets	Variance	(YTD)Actuals	(YTD)Budgets	Variance	Budget Annual Total	Unspent / Unearned Budget	Spent (%)
Total Income	90,342	100,171	(9,830)	859,050	1,728,921	(869,871)	2,044,562	1,185,511	42%
Cost of Sales									
Purchases	538	1,560	1,022	4,913	14,143	9,231	18,880	13,967	26%
Total Cost of Sales	538	1,560	1,022	4,913	14,143	9,231	18,880	13,967	26%
Gross Profit	89,804	98,611	(8,808)	854,137	1,714,777	(860,640)	2,025,682	1,171,545	42%
Expense									
Accounting Fees	684	741	56	6,253	7,461	1,208	9,710	3,457	64%
Audit Fees	0	0	0	1,518	1,623	105	1,623	105	94%
Bank Charges	35	38	3	319	381	62	496	177	64%
Cleaning	0	0	0	0	62,201	62,201	62,201	62,201	0%
Computer Expenses	1,466	1,587	121	13,399	15,987	2,588	20,807	7,409	64%
Dpcn - Accommodation	0	0	0	0	6,180	6,180	6,180	6,180	0%
Fees & Permits	228	247	19	228	247	19	247	19	92%
Fundraising Expenses - General	489	529	40	4,466	5,329	863	6,936	2,469	64%
Insurance - General	0	0	0	4,106	4,377	271	4,377	271	94%
Insurance - Accommodation	0	0	0	0	5,618	5,618	5,618	5,618	0%
Meeting Expenses	161	175	13	1,474	1,759	285	2,289	815	64%
Motor Vehicle Expenses	1,693	1,833	140	16,139	19,183	3,044	24,749	8,610	65%
Fuel & Oil	129	140	11	1,179	1,407	228	1,831	652	64%



	Mar 2018			Jul 2017 -Mar 2018					
	Actuals	Budgets	Variance	(YTD)Actuals	(YTD)Budgets	Variance	Budget Annual Total	Unspent / Unearned Budget	Spent (%)
Repairs & Maintenance	978	1,058	81	8,932	10,658	1,726	13,871	4,939	64%
Insurance	587	635	48	5,360	6,395	1,035	8,323	2,963	64%
Registration	0	0	0	667	723	56	723	56	92%
Postage, Freight & Courier	43	47	4	393	469	76	610	217	64%
Rent	293	317	24	2,680	3,197	518	4,161	1,482	64%
Repairs & Maintenance	140	151	12	1,277	1,524	247	1,984	706	64%
R & M - Accommodation	0	0	0	0	11,602	11,602	11,602	11,602	0%
Wages & Salaries	71,401	77,294	5,893	682,627	1,255,166	572,538	1,499,948	817,320	46%
Superannuation	6,426	6,956	530	61,436	110,058	48,621	132,088	70,652	47%
Staff Amenities	196	212	16	1,786	2,132	345	2,774	988	64%
Telephone & Fax Charges	161	175	13	1,474	1,759	285	2,289	815	64%
Tenancy & Property Supplies	0	0	0	0	28,574	28,574	28,574	28,574	0%
Training & Development (Staff)	2,690	2,912	222	24,582	29,331	4,749	38,175	13,592	64%
Travel & Accommodation	226	244	19	2,063	2,462	399	3,204	1,141	64%
Utilities	2,041	2,209	168	18,647	22,249	3,602	28,957	10,310	64%
Total Expense	88,374	95,667	7,294	844,868	1,598,868	754,000	1,899,599	1,054,730	44%
Operating Profit	1,430	2,944	(1,514)	9,269	115,909	(106,640)	126,083	116,814	7%
Net Profit	1,430	2,944	(1,514)	9,269	115,909	(106,640)	126,083	116,814	7%

Additional Information



	Mar 2018			Jul 2017 -Mar 2018					
	Actuals	Budgets	Variance	(YTD)Actuals	(YTD)Budgets	Variance	Budget Annual Total	Unspent / Unearned Budget	Spent (%)
Wages to Turnover	86%	84%	(2)	87%	79%	(8)	80%	(7)	109%
Working Capital Ratio	124%	229%	105	124%	229%	105	202%	78	61%



P&L Forecast Variance — Not-for-Profit Inc.

JUL 2017 - JUN 2018

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Projected Total	Full Year Budget	Projected Variance
	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Forecast	Forecast	Forecast			
Income															
Grants	101,294	85,500	87,723	92,613	79,537	83,391	101,349	84,678	83,875	100,905	192,963	0	1,093,830	1,271,168	(177,338)
Grants (Cwlth) - Op - Rcmt	57,554	54,808	56,233	52,621	50,985	53,456	57,585	54,281	53,766	57,332	123,694	0	672,315	785,287	(112,972)
Grants (State) Op - Recurrent	21,870	20,827	21,369	19,996	19,374	20,313	21,882	20,627	20,431	21,786	47,004	0	255,480	296,951	(41,471)
Grants (State) Op - Non-R	11,511	0	0	10,524	0	0	11,517	0	0	11,466	0	0	45,018	48,269	(3,251)
Grants (Local) Op - Recurrent	10,360	9,865	10,122	9,472	9,177	9,622	10,365	9,771	9,678	10,320	22,265	0	121,017	140,661	(19,644)
Fundraising - Gifts	1,899	1,809	1,856	1,736	1,683	1,764	1,900	1,791	1,774	1,892	4,082	0	22,186	25,788	(3,601)
Donations Received	1,899	1,809	1,856	1,736	1,683	1,764	1,900	1,791	1,774	1,892	4,082	0	22,186	25,788	(3,601)
Fundraising - Contributions	1,570	1,495	1,534	1,435	1,391	1,458	1,571	1,480	1,466	1,564	3,374	0	18,336	21,312	(2,976)
Contributions (Members)	1,570	1,495	1,534	1,435	1,391	1,458	1,571	1,480	1,466	1,564	3,374	0	18,336	21,312	(2,976)
Trading/Operating Activities	3,453	3,288	3,374	3,157	3,059	3,207	3,455	3,257	3,226	3,440	7,422	0	40,339	726,293	(685,954)
Sales of Goods	3,453	3,288	3,374	3,157	3,059	3,207	3,455	3,257	3,226	3,440	7,422	0	40,339	46,887	(6,548)
Accommodation Fees	0	0	0	0	0	0	0	0	0	0	0	0	0	679,406	(679,406)
Total Income	108,216	92,092	94,487	98,942	85,669	89,821	108,275	91,207	90,342	107,800	207,840	0	1,174,691	2,044,562	(869,871)
Cost of Sales															
Purchases	576	548	562	526	510	535	576	543	538	1,500	3,236	0	9,649	18,880	9,231
Total Cost of Sales	576	548	562	526	510	535	576	543	538	1,500	3,236	0	9,649	18,880	9,231



	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Projected Total	Full Year Budget	Projected Variance
	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Forecast	Forecast	Forecast			
Gross Profit	107,641	91,544	93,924	98,416	85,159	89,286	107,699	90,664	89,804	106,300	204,604	0	1,165,042	2,025,682	(860,640)
Expense															
Accounting Fees	733	698	716	670	649	680	733	691	684	712	1,537	0	8,502	9,710	1,208
Audit Fees	0	0	1,518	0	0	0	0	0	0	0	0	0	1,518	1,623	105
Bank Charges	37	36	37	34	33	35	37	35	35	36	78	0	434	496	62
Cleaning	0	0	0	0	0	0	0	0	0	0	0	0	0	62,201	62,201
Computer Expenses	1,570	1,495	1,534	1,435	1,391	1,458	1,571	1,480	1,466	1,527	3,294	0	18,219	20,807	2,588
Dpcn - Accommodation	0	0	0	0	0	0	0	0	0	0	0	0	0	6,180	6,180
Fees & Permits	0	0	0	0	0	0	0	0	228	0	0	0	228	247	19
Fundraising Expenses - General	523	498	511	478	464	486	523	493	489	509	1,098	0	6,073	6,936	863
Insurance - General	0	4,106	0	0	0	0	0	0	0	0	0	0	4,106	4,377	271
Insurance - Accommodation	0	0	0	0	0	0	0	0	0	0	0	0	0	5,618	5,618
Meeting Expenses	173	164	169	158	153	160	173	163	161	168	362	0	2,004	2,289	285
Motor Vehicle Expenses	1,812	1,726	1,771	1,657	2,273	1,683	1,813	1,709	1,693	1,763	3,803	0	21,704	24,749	3,044
Fuel & Oil	138	132	135	126	122	128	138	130	129	134	290	0	1,603	1,831	228
Repairs & Maintenance	1,046	997	1,022	957	927	972	1,047	987	978	1,018	2,196	0	12,146	13,871	1,726
Insurance	628	598	613	574	556	583	628	592	587	611	1,317	0	7,288	8,323	1,035
Registration	0	0	0	0	667	0	0	0	0	0	0	0	667	723	56
Postage, Freight & Courier	46	44	45	42	41	43	46	43	43	45	97	0	534	610	76
Rent	314	299	307	287	278	292	314	296	293	305	659	0	3,644	4,161	518
Repairs & Maintenance	150	143	146	137	133	139	150	141	140	146	314	0	1,737	1,984	247

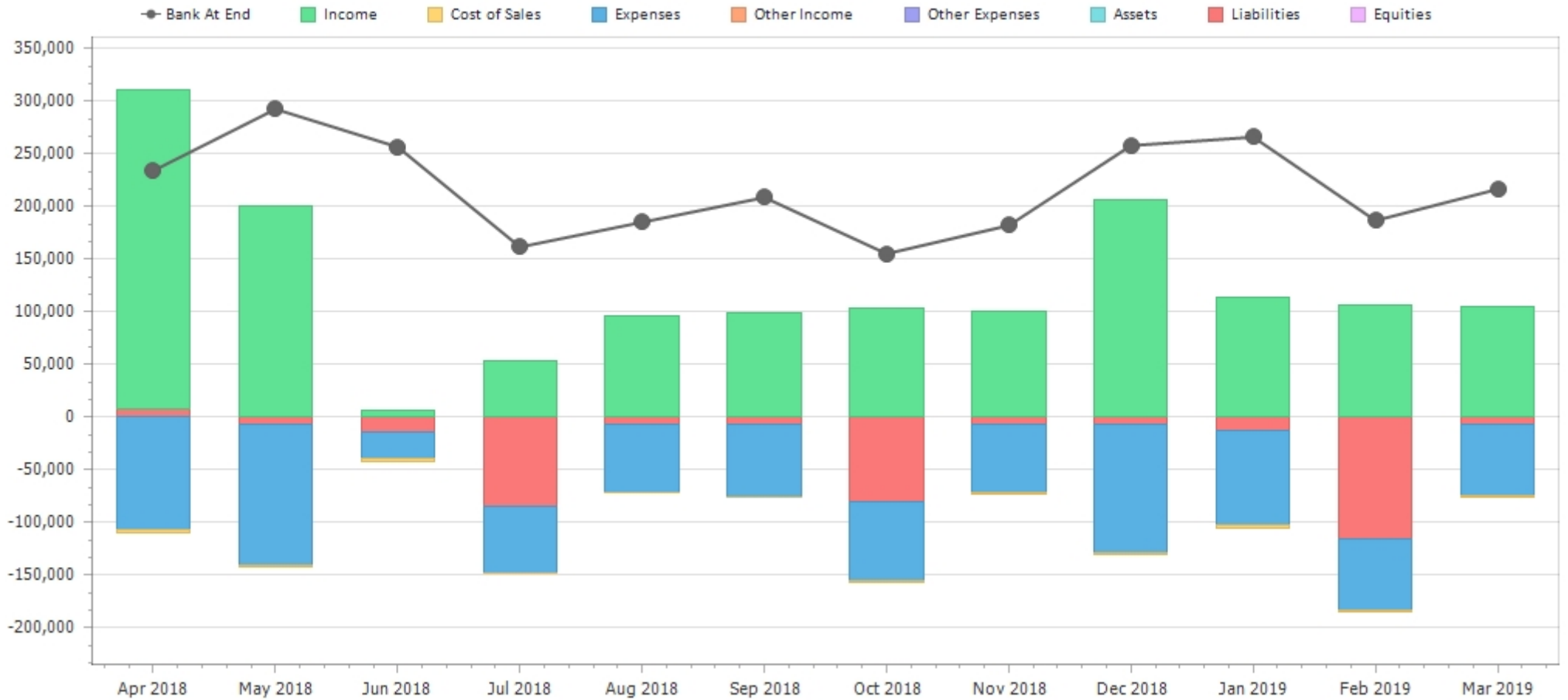


	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Projected Total	Full Year Budget	Projected Variance
	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Forecast	Forecast	Forecast			
R & M - Accommodation	0	0	0	0	0	0	0	0	0	0	0	0	0	11,602	11,602
Wages & Salaries	86,791	72,785	74,677	79,352	67,708	70,990	86,838	72,085	71,401	84,408	160,374	0	927,409	1,499,948	572,538
Superannuation	7,811	6,551	6,721	7,142	6,094	6,389	7,815	6,488	6,426	7,597	14,434	0	83,467	132,088	48,621
Staff Amenities	209	199	204	191	185	194	209	197	196	204	439	0	2,429	2,774	345
Telephone & Fax Charges	173	164	169	158	153	160	173	163	161	168	362	0	2,004	2,289	285
Tenancy & Property Supplies	0	0	0	0	0	0	0	0	0	0	0	0	0	28,574	28,574
Training & Development (Staff)	2,880	2,742	2,814	2,633	2,551	2,675	2,881	2,716	2,690	2,801	6,043	0	33,426	38,175	4,749
Travel & Accommodation	242	230	236	221	214	225	242	228	226	235	507	0	2,806	3,204	399
Utilities	2,184	2,080	2,134	1,997	1,935	2,029	2,186	2,060	2,041	2,124	4,584	0	25,355	28,957	3,602
Total Expense	105,647	93,960	93,709	96,593	84,254	87,638	105,704	88,990	88,374	102,747	197,983	0	1,145,599	1,899,599	754,000
Operating Profit	1,994	(2,415)	216	1,823	905	1,649	1,995	1,674	1,430	3,553	6,621	0	19,443	126,083	(106,640)
Net Profit	1,994	(2,415)	216	1,823	905	1,649	1,995	1,674	1,430	3,553	6,621	0	19,443	126,083	(106,640)
Additional Information															
Working Capital Ratio	129%	127%	126%	126%	125%	125%	125%	124%	124%	469%	95%	93%	93%	202%	(109)
Wages to Turnover	87%	86%	86%	87%	86%	86%	87%	86%	86%	85%	84%	N/A	86%	80%	6



Cashflow Forecast — Not-for-Profit Inc.

APR 2018 — MAR 2019



Cashflow Forecast — Not-for-Profit Inc.

APR 2018

	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019	Mar 2019	Total
Bank at Beginning	32,352	234,245	292,756	256,723	161,723	185,273	208,779	155,251	182,193	258,099	266,143	186,830	32,352
Income													
Grants	282,094	184,713	6,417	45,989	88,830	92,556	95,910	93,314	192,515	106,259	98,646	98,219	1,385,463
Grants (Cwlth) - Op - Rcmt	180,829	133,569	4,650	13,118	56,363	59,331	61,481	59,817	123,407	68,115	63,235	62,961	886,875
Grants (State) Op - Recurrent	68,715	50,756	1,767	22,306	22,031	22,546	23,363	22,730	46,895	25,884	24,029	23,925	354,947
Grants (Local) Op - Recurrent	32,549	388	0	10,566	10,436	10,680	11,067	10,767	22,213	12,261	11,382	11,333	143,641
Fundraising - Gifts	5,425	4,007	139	1,761	1,739	1,780	1,844	1,795	3,702	2,043	1,897	1,889	28,022
Donations Received	5,425	4,007	139	1,761	1,739	1,780	1,844	1,795	3,702	2,043	1,897	1,889	28,022
Fundraising - Contributions	4,932	3,643	127	1,601	1,581	1,618	1,677	1,631	3,366	1,858	1,725	1,717	25,475
Contributions (Members)	4,932	3,643	127	1,601	1,581	1,618	1,677	1,631	3,366	1,858	1,725	1,717	25,475
Trading/Operating Activities	10,850	8,014	279	3,522	3,479	3,560	3,689	3,589	7,404	4,087	3,794	3,778	56,044
Sales of Goods	10,850	8,014	279	3,522	3,479	3,560	3,689	3,589	7,404	4,087	3,794	3,778	56,044
Cash Inflows from Operation	303,300	200,378	6,962	52,873	95,629	99,514	103,120	100,329	206,988	114,247	106,062	105,602	1,495,004
Cost of Sales													
Purchases	(2,247)	(1,677)	(3,500)	(45)	(601)	(579)	(605)	(1,599)	(1,583)	(3,252)	(1,745)	(1,653)	(19,086)
Expense													
Accounting Fees	(2,846)	(816)	(1,662)	(27)	(765)	(737)	(756)	(765)	(752)	(1,544)	(829)	(785)	(12,283)



	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019	Mar 2019	Total
Audit Fees	0	0	0	0	0	(17)	(1,568)	(17)	0	0	0	0	(1,603)
Bank Charges	(132)	(38)	(77)	(1)	(36)	(34)	(35)	(36)	(35)	(72)	(38)	(36)	(570)
Computer Expenses	(6,098)	(1,749)	(3,562)	(57)	(1,639)	(1,580)	(1,619)	(1,638)	(1,611)	(3,310)	(1,776)	(1,682)	(26,320)
Fees & Permits	(935)	(10)	0	0	0	0	0	0	0	0	0	(3)	(948)
Fundraising Expenses - General	(2,033)	(583)	(1,187)	(19)	(546)	(527)	(540)	(546)	(537)	(1,103)	(592)	(561)	(8,773)
Insurance - General	0	0	0	0	(47)	(4,241)	(47)	0	0	0	0	0	(4,336)
Meeting Expenses	(671)	(192)	(392)	(6)	(180)	(174)	(178)	(180)	(177)	(364)	(195)	(185)	(2,895)
Motor Vehicle Expenses	(7,041)	(2,019)	(4,113)	(66)	(1,892)	(1,824)	(1,870)	(1,900)	(2,607)	(3,830)	(2,051)	(1,942)	(31,155)
Fuel & Oil	(537)	(154)	(313)	(5)	(144)	(139)	(142)	(144)	(142)	(291)	(156)	(148)	(2,316)
Repairs & Maintenance	(4,065)	(1,166)	(2,375)	(38)	(1,092)	(1,053)	(1,080)	(1,092)	(1,074)	(2,206)	(1,184)	(1,121)	(17,547)
Insurance	(2,439)	(700)	(1,425)	(23)	(655)	(632)	(648)	(655)	(644)	(1,324)	(710)	(673)	(10,528)
Registration	0	0	0	0	0	0	0	(8)	(747)	(8)	0	0	(764)
Postage, Freight & Courier	(179)	(51)	(104)	(2)	(48)	(46)	(48)	(48)	(47)	(97)	(52)	(49)	(772)
Rent	(1,219)	(350)	(712)	(11)	(328)	(316)	(324)	(328)	(322)	(662)	(355)	(336)	(5,264)
Repairs & Maintenance	(581)	(167)	(340)	(5)	(156)	(151)	(154)	(156)	(154)	(316)	(169)	(160)	(2,509)
Wages & Salaries	(63,306)	(120,280)	0	(62,489)	(52,405)	(53,768)	(61,790)	(52,823)	(111,083)	(66,331)	(55,811)	(55,652)	(755,738)
Staff Amenities	(813)	(233)	(475)	(8)	(218)	(211)	(216)	(218)	(215)	(441)	(237)	(224)	(3,509)
Telephone & Fax Charges	(671)	(192)	(392)	(6)	(180)	(174)	(178)	(180)	(177)	(364)	(195)	(185)	(2,895)
Training & Development (Staff)	(11,187)	(3,209)	(6,536)	(105)	(3,006)	(2,898)	(2,971)	(3,006)	(2,955)	(6,072)	(3,258)	(3,086)	(48,289)
Travel & Accommodation	(939)	(269)	(549)	(9)	(252)	(243)	(249)	(252)	(248)	(510)	(273)	(259)	(4,053)
Utilities	(8,486)	(2,434)	(4,958)	(80)	(2,280)	(2,199)	(2,253)	(2,280)	(2,242)	(4,606)	(2,471)	(2,341)	(36,629)
Cash Outflows from Operation	(109,383)	(134,271)	(28,561)	(62,938)	(64,581)	(69,719)	(75,402)	(65,973)	(124,743)	(92,873)	(70,048)	(69,138)	(967,628)



	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019	Mar 2019	Total
Liability													
Trade Creditors	150,000	0	0	0	0	0	0	0	0	0	0	0	150,000
Current Liabilities	(142,024)	(7,597)	(14,434)	(84,935)	(7,499)	(6,289)	(81,246)	(7,415)	(6,339)	(13,330)	(115,327)	(6,697)	(493,131)
GST Payable	(33,171)	0	0	(23,740)	0	0	(18,573)	0	0	0	(32,135)	0	(107,619)
PAYG Withholding Payable	(68,968)	0	0	(61,195)	0	0	(56,221)	0	0	0	(75,232)	0	(261,616)
Superannuation Payable	(39,885)	(7,597)	(14,434)	0	(7,499)	(6,289)	(6,452)	(7,415)	(6,339)	(13,330)	(7,960)	(6,697)	(123,895)
Movement in Liabilities	7,976	(7,597)	(14,434)	(84,935)	(7,499)	(6,289)	(81,246)	(7,415)	(6,339)	(13,330)	(115,327)	(6,697)	(343,131)
Net Movement	201,893	58,510	(36,032)	(95,000)	23,550	23,506	(53,528)	26,941	75,906	8,044	(79,313)	29,767	184,244
Bank at End	234,245	292,756	256,723	161,723	185,273	208,779	155,251	182,193	258,099	266,143	186,830	216,597	216,597



Business Unit Summary — Not-for-Profit Inc.

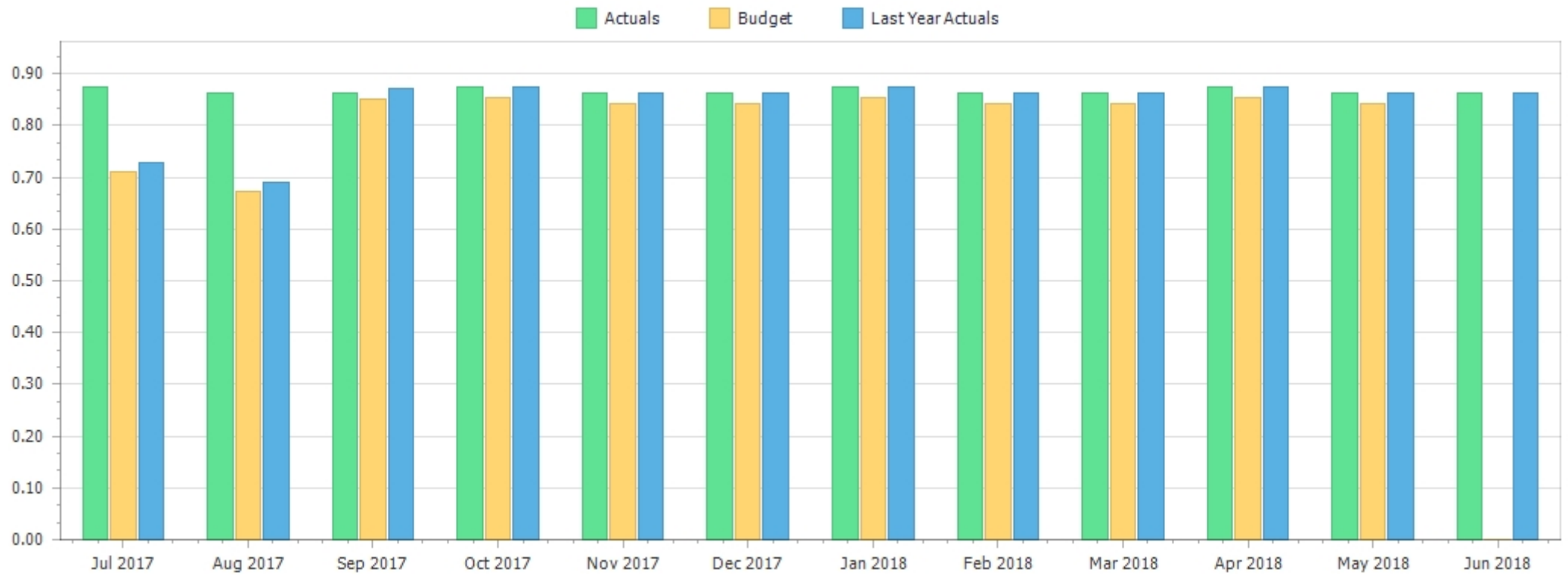
Cost Centre	Selected Month						Year To Date					
	Budget			Actual			Budget			Actual		
	Income	Expenses	Profit/Loss	Income	Expenses	Profit/Loss	Income	Expenses	Profit/Loss	Income	Expenses	Profit/Loss
Consolidated Project(s)	100,195	97,227	2,968	90,342	88,911	1,430	1,700,368	1,115,293	585,075	859,050	849,781	9,269
120C · Self-Defence Cwealth	59,640	57,383	2,256	53,766	53,008	758	584,656	566,493	18,163	491,288	484,365	6,923
120L · Self-Defence Local	5,962	5,710	251	5,377	5,275	102	58,444	56,373	2,072	49,129	48,200	929
120Q · Self-Defence QLD	11,923	11,421	503	10,753	10,550	203	116,889	112,745	4,144	98,258	96,400	1,858
130L · Accommodation Short Term	4,769	4,589	180	4,301	4,239	62	524,657	116,376	408,281	39,303	38,738	565
130Q · Accommodation Long Term	10,731	10,355	376	9,678	9,565	113	306,705	145,329	161,376	88,432	87,403	1,029
200L · Support Local	7,170	7,769	(599)	6,467	6,273	193	72,215	82,730	(10,515)	59,089	61,760	(2,672)
200Q · Support QLD	0	0	0	0	0	0	36,803	35,248	1,555	33,552	32,914	637

Income include: Income, Other Income.

Expenses include: Cost Of Sales, Expenses, Other Expenses.



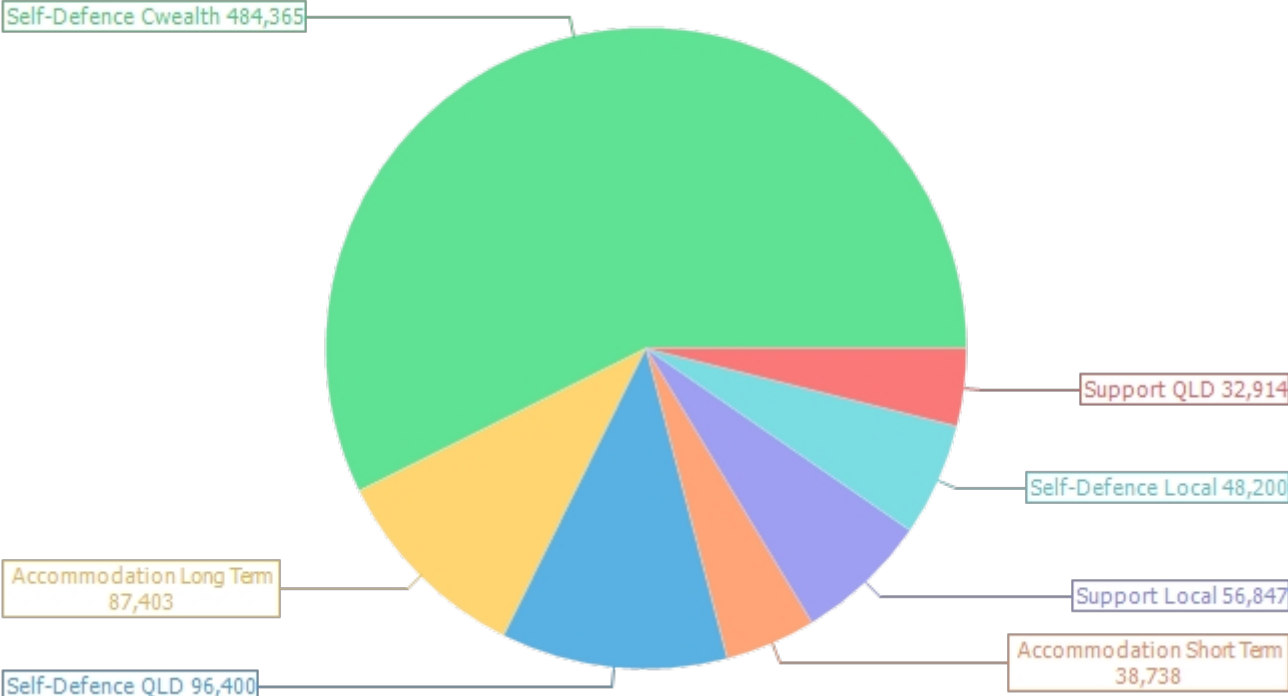
Wages to Turnover — Not-for-Profit Inc.



Expenses by Business Unit — Not-for-Profit Inc.

JUL 2017 - MAR 2018

Actuals



Budgets

