

P&L Forecast — Melbourne (AUD)

JUL 2025 - JUN 2026

	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	
400 • Income													
10 • Grants Cwlth	178,000	213,730	135,000	153,000	261,911	156,423	180,729	247,550	113,000	201,000	95,000	124,000	2,059,343
20 • Grants Local	95,485	86,827	114,249	122,440	82,102	84,760	85,716	165,592	86,212	89,118	54,649	88,300	1,155,450
Total Income	273,485	300,557	249,249	275,440	344,013	241,184	266,444	413,142	199,212	290,118	149,649	212,300	3,214,793
500 • Cost of Sales													
50020 • Cost of Stock Sold	1,104	1,370	1,104	1,292	4,750	3,904	3,904	3,455	3,455	3,455	2,684	2,684	33,160
Total Cost of Sales	1,104	1,370	1,104	1,292	4,750	3,904	3,904	3,455	3,455	3,455	2,684	2,684	33,160
Gross Profit	272,381	299,187	248,145	274,148	339,263	237,280	262,540	409,687	195,757	286,663	146,965	209,616	3,181,633
Gross profit margin %	100%	100%	100%	100%	99%	98%	99%	99%	98%	99%	98%	99%	99%
550 • Direct Wages													
60600 • Wages & Salaries	175,336	127,465	175,239	139,572	150,481	175,507	150,469	149,080	175,593	150,482	149,351	173,484	1,892,058
60607 • Superannuation	17,775	14,596	17,104	12,748	17,896	20,014	17,926	17,499	19,613	17,961	17,657	19,482	210,271
Total Direct Wages	193,111	142,061	192,344	152,320	168,377	195,521	168,395	166,578	195,207	168,443	167,007	192,965	2,102,329
600 • Expense													
10 • Admin	1,399	2,614	5,652	4,090	13,948	14,995	14,364	13,911	14,972	13,903	13,380	15,966	129,194



	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	
20 · Marketing	3,882	5,301	4,388	5,419	21,334	21,207	20,543	18,467	21,634	20,543	20,722	21,479	184,919
560 · Office expenses	3,858	5,862	4,999	3,015	10,999	10,268	10,983	9,846	9,824	9,744	10,766	10,997	101,161
Total Expense	9,138	13,776	15,040	12,524	46,281	46,470	45,890	42,225	46,431	44,190	44,868	48,442	415,275
EBITDA	70,132	143,350	40,762	109,304	124,604	(4,711)	48,255	200,884	(45,880)	74,031	(64,910)	(31,791)	664,029



P&L Forecast vs Last Year — Melbourne (AUD)

JUL 2025 - JUN 2026

	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Budgets	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
400 • Income															
10 • Grants Cwlth	178,000	213,730	135,000	153,000	261,911	156,423	180,729	247,550	113,000	201,000	95,000	124,000	2,059,343	1,137,143	922,200
41010 • Grants (Cwlth) - Op - Recurr	178,000	213,730	135,000	153,000	261,911	156,423	180,729	247,550	113,000	201,000	95,000	124,000	2,059,343	1,137,143	922,200
20 • Grants Local	95,485	86,827	114,249	122,440	82,102	84,760	85,716	165,592	86,212	89,118	54,649	88,300	1,155,450	784,721	370,729
41040 • Grants (State) Op - Recurr	44,514	27,931	62,422	78,808	43,768	43,087	42,177	122,177	42,859	42,177	9,783	43,496	603,199	128,817	474,382
41050 • Grants (State) Op - Non-R	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	120,000	270,000	(150,000)
41070 • Grants (Local) Op - Recurr...	17,581	16,115	17,581	21,228	5,431	5,369	5,554	5,431	5,369	5,554	3,479	3,417	112,108	127,707	(15,599)
42010 • Donations Received	23,390	32,781	24,247	12,403	22,903	26,305	27,984	27,984	27,984	31,387	31,387	31,387	320,143	258,196	61,947
3 • Members	0	0	0	0	0	0	0	0	0	0	0	0	0	12,000	(12,000)
43010 • Contributions (Members)	0	0	0	0	0	0	0	0	0	0	0	0	0	12,000	(12,000)
Total Income	273,485	300,557	249,249	275,440	344,013	241,184	266,444	413,142	199,212	290,118	149,649	212,300	3,214,793	1,933,864	1,280,929
500 • Cost of Sales															
50020 • Cost of Stock Sold	1,104	1,370	1,104	1,292	4,750	3,904	3,904	3,455	3,455	3,455	2,684	2,684	33,160	24,691	(8,469)
Total Cost of Sales	1,104	1,370	1,104	1,292	4,750	3,904	3,904	3,455	3,455	3,455	2,684	2,684	33,160	24,691	(8,469)
Gross Profit	272,381	299,187	248,145	274,148	339,263	237,280	262,540	409,687	195,757	286,663	146,965	209,616	3,181,633	1,909,173	1,272,460
Gross profit margin %	100%	100%	100%	100%	99%	98%	99%	99%	98%	99%	98%	99%	99%	99%	0



	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Budgets	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
550 • Direct Wages															
60600 • Wages & Salaries	175,336	127,465	175,239	139,572	150,481	175,507	150,469	149,080	175,593	150,482	149,351	173,484	1,892,058	1,136,389	(755,669)
60607 • Superannuation	17,775	14,596	17,104	12,748	17,896	20,014	17,926	17,499	19,613	17,961	17,657	19,482	210,271	144,510	(65,761)
Total Direct Wages	193,111	142,061	192,344	152,320	168,377	195,521	168,395	166,578	195,207	168,443	167,007	192,965	2,102,329	1,280,899	(821,430)
600 • Expense															
10 • Admin	1,399	2,614	5,652	4,090	13,948	14,995	14,364	13,911	14,972	13,903	13,380	15,966	129,194	139,671	10,477
44010 • Sales of Goods	(6,277)	(7,249)	(4,680)	(537)	(13,771)	(13,771)	(13,771)	(13,771)	(13,771)	(13,771)	(13,275)	(13,275)	(127,921)	(115,543)	12,378
60220 • Computer Expenses	1,695	1,833	2,140	498	2,697	2,652	3,113	2,784	2,652	2,652	1,669	2,693	27,077	30,103	3,026
60340 • Fundraising Expenses - Ge...	0	523	469	550	9,779	10,077	9,779	9,328	10,209	9,779	9,799	9,789	80,080	76,090	(3,990)
60400 • Insurance - General	4,949	4,377	5,064	331	3,346	3,346	3,346	3,346	3,346	3,346	3,346	3,346	41,485	39,620	(1,865)
60450 • Legal Fees	0	0	229	0	0	0	0	0	0	0	0	0	229	5,218	4,989
60480 • Meeting Expenses	454	562	284	505	515	515	515	683	515	515	515	515	6,091	5,796	(295)
60501 • MV Expenses - Fuel and Oil	443	650	436	127	137	137	137	137	137	137	137	137	2,754	2,623	(131)
60502 • MV Expenses - R & M	0	1,009	784	902	902	1,399	902	0	1,521	902	909	1,654	10,886	10,047	(839)
60503 • Insurance	0	491	563	641	1,149	1,149	1,149	2,430	1,149	1,149	1,050	1,570	12,489	11,971	(518)
60510 • Postage, Freight & Courier	0	44	41	166	40	40	40	0	60	40	40	79	589	736	147
60590 • Repairs & Maintenance	134	134	134	130	149	149	149	149	149	149	149	149	1,721	1,639	(82)
60660 • Staff Amenities	0	240	188	776	180	478	180	0	180	180	216	482	3,103	4,121	1,019
60670 • Sundry Expenses	0	0	0	0	7,600	7,600	7,600	7,600	7,600	7,600	7,600	7,600	60,802	57,907	(2,895)
69010 • Bank Revaluations	0	0	0	0	11	11	11	11	11	11	11	11	91	87	(4)
69020 • Unrealised Currency Gains	0	0	0	0	1,215	1,215	1,215	1,215	1,215	1,215	1,215	1,215	9,719	9,256	(463)



	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Budgets	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
20 · Marketing	3,882	5,301	4,388	5,419	21,334	21,207	20,543	18,467	21,634	20,543	20,722	21,479	184,919	193,843	8,924
60020 · Advertising & Promotion	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000	46,327	16,327
60570 · Rent	0	411	282	396	569	569	271	0	667	271	370	672	4,476	4,195	(281)
60710 · Travel & Accommodation	938	217	938	205	15,648	15,648	15,648	15,648	15,648	15,648	15,648	15,648	127,478	121,408	(6,070)
60720 · Utilities	443	2,174	669	2,318	2,618	2,491	2,125	320	2,820	2,125	2,204	2,660	22,965	21,912	(1,052)
560 · Office expenses	3,858	5,862	4,999	3,015	10,999	10,268	10,983	9,846	9,824	9,744	10,766	10,997	101,161	106,129	4,967
60010 · Accounting Fees	540	711	1,007	844	1,233	663	1,396	782	1,629	212	1,213	1,686	11,917	16,605	4,688
60030 · Amortisation Expense	0	0	0	0	0	0	0	0	0	0	0	0	0	2,100	2,100
60040 · Assets Purchases <\$5,000	0	0	0	0	0	0	0	0	0	0	0	0	0	1,000	1,000
60070 · Bank Charges	64	75	79	340	1,205	1,205	1,205	1,205	1,205	1,205	1,205	1,205	10,196	10,910	714
60605 · Salary Sacrifice Expense	105	105	105	105	105	105	105	105	105	105	105	105	1,260	0	(1,260)
60680 · Telephone & Internet	824	667	811	888	1,562	1,544	1,526	1,508	1,489	1,471	1,452	1,434	15,175	15,092	(83)
60700 · Training & Development (S...	2,325	4,304	2,997	838	6,894	6,751	6,751	6,247	5,396	6,751	6,791	6,567	62,613	60,421	(2,192)
Total Expense	9,138	13,776	15,040	12,524	46,281	46,470	45,890	42,225	46,431	44,190	44,868	48,442	415,275	439,642	24,368
EBITDA	70,132	143,350	40,762	109,304	124,604	(4,711)	48,255	200,884	(45,880)	74,031	(64,910)	(31,791)	664,029	188,631	475,398



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	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Forecast	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
All Active Projects															
400 · Income															
10 · Grants Cwlth	178,000	213,730	135,000	153,000	261,911	156,423	180,729	247,550	113,000	201,000	95,000	124,000	2,059,343	388,863	1,670,480
20 · Grants Local	95,485	86,827	114,249	122,440	82,102	84,760	85,716	165,592	86,212	89,118	54,649	88,300	1,155,450	472,316	683,134
3 · Members	0	0	0	0	0	0	0	0	0	0	0	0	0	18,759	(18,759)
Total Income	273,485	300,557	249,249	275,440	344,013	241,184	266,444	413,142	199,212	290,118	149,649	212,300	3,214,793	879,937	2,334,855
500 · Cost of Sales															
444 · Mick Testing something	0	0	0	0	0	0	0	0	0	0	0	0	0	(1,000)	(1,000)
50020 · Cost of Stock Sold	1,104	1,370	1,104	1,292	4,750	3,904	3,904	3,455	3,455	3,455	2,684	2,684	33,160	14,855	(18,305)
Total Cost of Sales	1,104	1,370	1,104	1,292	4,750	3,904	3,904	3,455	3,455	3,455	2,684	2,684	33,160	13,855	(19,305)
Gross Profit	272,381	299,187	248,145	274,148	339,263	237,280	262,540	409,687	195,757	286,663	146,965	209,616	3,181,633	866,082	2,315,551
Gross profit margin %	100%	100%	100%	100%	99%	98%	99%	99%	98%	99%	98%	99%	99%	98%	1
550 · Direct Wages															
60600 · Wages & Salaries	175,336	127,465	175,239	139,572	150,481	175,507	150,469	149,080	175,593	150,482	149,351	173,484	1,892,058	869,883	(1,022,176)
60607 · Superannuation	17,775	14,596	17,104	12,748	17,896	20,014	17,926	17,499	19,613	17,961	17,657	19,482	210,271	104,553	(105,718)



	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Forecast	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
Total Direct Wages	193,111	142,061	192,344	152,320	168,377	195,521	168,395	166,578	195,207	168,443	167,007	192,965	2,102,329	974,436	(1,127,893)
600 · Expense															
10 · Admin	1,399	2,614	5,652	4,090	13,948	14,995	14,364	13,911	14,972	13,903	13,380	15,966	129,194	93,079	(36,115)
20 · Marketing	3,882	5,301	4,388	5,419	21,334	21,207	20,543	18,467	21,634	20,543	20,722	21,479	184,919	111,737	(73,182)
560 · Office expenses	3,858	5,862	4,999	3,015	10,999	10,268	10,983	9,846	9,824	9,744	10,766	10,997	101,161	71,742	(29,419)
Total Expense	9,138	13,776	15,040	12,524	46,281	46,470	45,890	42,225	46,431	44,190	44,868	48,442	415,275	276,558	(138,716)
EBITDA	70,132	143,350	40,762	109,304	124,604	(4,711)	48,255	200,884	(45,880)	74,031	(64,910)	(31,791)	664,029	(384,912)	1,048,941

	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Forecast	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
Assertiveness Local															
400 · Income															
10 · Grants Cwlth	68,000	110,000	80,000	98,000	160,000	92,400	100,000	125,000	113,000	201,000	95,000	124,000	1,366,400	196,364	1,170,036
20 · Grants Local	0	10,000	0	0	367	305	491	367	305	491	367	305	12,998	6,638	6,359
Total Income	68,000	120,000	80,000	98,000	160,367	92,705	100,491	125,367	113,305	201,491	95,367	124,305	1,379,398	203,002	1,176,396
500 · Cost of Sales															
50020 · Cost of Stock Sold	0	0	0	0	206	206	206	206	206	206	206	206	1,650	750	(900)
Total Cost of Sales	0	0	0	0	206	206	206	206	206	206	206	206	1,650	750	(900)
Gross Profit	68,000	120,000	80,000	98,000	160,161	92,499	100,284	125,161	113,099	201,284	95,161	124,099	1,377,748	202,252	1,175,496
Gross profit margin %	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	0
550 · Direct Wages															
60600 · Wages & Salaries	70,755	56,604	70,755	56,604	56,604	70,755	56,604	56,604	70,755	56,604	56,604	70,755	750,000	0	(750,000)
60607 · Superannuation	6,038	4,830	6,038	4,830	4,830	6,038	4,830	4,830	6,038	4,830	4,830	6,038	63,998	0	(63,998)
Total Direct Wages	76,792	61,434	76,792	61,434	61,434	76,792	61,434	61,434	76,792	61,434	61,434	76,792	813,997	0	(813,997)
600 · Expense															
10 · Admin	0	0	0	4,029	(1,690)	(1,690)	(1,690)	(1,690)	(1,690)	(1,690)	(1,690)	(1,690)	(9,489)	(1,861)	7,628
20 · Marketing	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000	17,648	(12,352)
560 · Office expenses	515	497	480	962	2,124	1,536	2,088	2,070	2,052	1,464	2,015	1,996	17,800	8,727	(9,073)
Total Expense	3,015	2,997	2,980	7,491	2,935	2,347	2,899	2,880	2,862	2,274	2,825	2,807	38,311	24,515	(13,796)



	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Forecast	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
EBITDA	(11,807)	55,569	228	29,075	95,792	13,360	35,952	60,847	33,444	137,577	30,902	44,500	525,440	177,738	347,702



	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Forecast	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
Assertiveness QLD															
400 · Income															
20 · Grants Local	0	0	0	0	11,058	11,058	11,058	11,058	11,058	11,058	11,058	11,058	88,463	56,656	31,807
Total Income	0	0	0	0	11,058	11,058	11,058	11,058	11,058	11,058	11,058	11,058	88,463	56,656	31,807
Gross Profit	0	0	0	0	11,058	11,058	11,058	11,058	11,058	11,058	11,058	11,058	88,463	56,656	31,807
Gross profit margin %					100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	0
550 · Direct Wages															
60600 · Wages & Salaries	0	0	0	10,207	0	0	0	0	0	0	0	0	10,207	18,000	7,793
60607 · Superannuation	0	0	0	1,032	0	1,449	1,517	1,410	1,349	1,525	1,449	1,316	11,047	7,091	(3,956)
Total Direct Wages	0	0	0	11,239	0	1,449	1,517	1,410	1,349	1,525	1,449	1,316	21,254	25,091	3,837
600 · Expense															
10 · Admin	0	0	0	0	13,525	13,525	13,525	13,525	13,525	13,525	13,525	13,525	108,203	52,296	(55,907)
560 · Office expenses	0	0	0	269	0	0	0	0	0	0	0	0	269	465	195
Total Expense	0	0	0	269	13,525	13,525	13,525	13,525	13,525	13,525	13,525	13,525	108,472	52,761	(55,711)
EBITDA	0	0	0	(11,508)	(2,468)	(3,917)	(3,984)	(3,877)	(3,816)	(3,993)	(3,917)	(3,784)	(41,263)	(21,196)	(20,067)

	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Forecast	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
Overheads															
400 · Income															
10 · Grants Cwlth	0	48,730	0	0	0	0	0	0	0	0	0	0	48,730	64,364	(15,634)
20 · Grants Local	0	17,207	0	0	0	0	0	0	0	0	0	0	17,207	32,364	(15,157)
Total Income	0	65,937	0	0	0	0	0	0	0	0	0	0	65,937	96,727	(30,791)
500 · Cost of Sales															
444 · Mick Testing something	0	0	0	0	0	0	0	0	0	0	0	0	0	(1,000)	(1,000)
Total Cost of Sales	0	0	0	0	0	0	0	0	0	0	0	0	0	(1,000)	(1,000)
Gross Profit	0	65,937	0	0	0	0	0	0	0	0	0	0	65,937	97,727	(31,791)
Gross profit margin %	100%												100%	100%	0
550 · Direct Wages															
60607 · Superannuation	0	0	0	0	0	1,449	1,517	1,410	1,349	1,525	1,449	1,316	10,015	5,371	(4,644)
Total Direct Wages	0	0	0	0	0	1,449	1,517	1,410	1,349	1,525	1,449	1,316	10,015	5,371	(4,644)
600 · Expense															
10 · Admin	0	0	0	0	0	0	0	0	0	0	0	0	0	(200)	(200)
Total Expense	0	0	0	0	0	0	0	0	0	0	0	0	0	(200)	(200)
EBITDA	0	65,937	0	0	0	(1,449)	(1,517)	(1,410)	(1,349)	(1,525)	(1,449)	(1,316)	55,922	92,556	(36,635)

	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Forecast	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
Self-Defence Cwealth															
400 · Income															
10 · Grants Cwlth	110,000	55,000	55,000	55,000	99,000	60,621	75,625	122,210	0	0	0	0	632,456	127,776	504,680
20 · Grants Local	53,118	34,057	68,135	71,527	66,980	66,298	65,389	123,333	66,071	65,389	32,995	66,707	780,000	132,163	647,836
3 · Members	0	0	0	0	0	0	0	0	0	0	0	0	0	4,000	(4,000)
Total Income	163,118	89,057	123,135	126,527	165,980	126,919	141,014	245,543	66,071	65,389	32,995	66,707	1,412,456	263,939	1,148,517
500 · Cost of Sales															
50020 · Cost of Stock Sold	500	500	500	500	500	500	500	500	500	500	500	500	6,000	0	(6,000)
Total Cost of Sales	500	500	500	500	500	500	500	500	500	500	500	500	6,000	0	(6,000)
Gross Profit	162,618	88,557	122,635	126,027	165,480	126,419	140,514	245,043	65,571	64,889	32,495	66,207	1,406,456	263,939	1,142,517
Gross profit margin %	100%	99%	100%	100%	100%	100%	100%	100%	99%	99%	98%	99%	100%	100%	0
550 · Direct Wages															
60600 · Wages & Salaries	50,000	40,000	50,000	40,000	40,000	50,000	40,000	40,000	50,000	40,000	40,000	50,000	530,000	297,973	(232,027)
60607 · Superannuation	5,750	4,600	5,750	4,600	4,600	5,750	4,600	4,600	5,750	4,600	4,600	5,750	60,950	32,144	(28,806)
Total Direct Wages	55,750	44,600	55,750	44,600	44,600	55,750	44,600	44,600	55,750	44,600	44,600	55,750	590,950	330,116	(260,834)
600 · Expense															
10 · Admin	171	2,982	2,531	3,778	2,612	3,659	2,567	169	3,635	2,567	2,687	5,040	32,397	33,207	810
20 · Marketing	0	2,502	507	2,484	2,867	2,740	2,076	0	3,167	2,076	2,254	3,012	23,685	24,005	320
560 · Office expenses	105	1,129	1,353	1,570	1,150	1,007	1,007	105	1,403	556	1,027	1,230	11,644	11,905	261



	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Forecast	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
Total Expense	276	6,613	4,392	7,833	6,629	7,406	5,650	274	8,205	5,199	5,968	9,281	67,725	69,117	1,391
EBITDA	106,592	37,344	62,493	73,594	114,251	63,263	90,264	200,170	1,616	15,090	(18,074)	1,176	747,780	(135,294)	883,074



	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Forecast	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
Self-Defence Local															
400 · Income															
20 · Grants Local	0	0	0	0	0	0	0	0	0	0	0	0	0	27,364	(27,364)
Total Income	0	0	0	0	0	0	0	0	0	0	0	0	0	27,364	(27,364)
Gross Profit	0	0	0	0	0	0	0	0	0	0	0	0	0	27,364	(27,364)
Gross profit margin %					100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	0
550 · Direct Wages															
60600 · Wages & Salaries	6,200	6,200	6,000	6,200	6,000	6,200	6,200	5,600	6,200	6,000	6,200	6,000	73,000	58,575	(14,425)
60607 · Superannuation	0	0	0	0	0	0	0	0	0	0	0	0	0	2,869	2,869
Total Direct Wages	6,200	6,200	6,000	6,200	6,000	6,200	6,200	5,600	6,200	6,000	6,200	6,000	73,000	61,444	(11,556)
600 · Expense															
10 · Admin	0	0	0	0	(4,253)	(4,253)	(4,253)	(4,253)	(4,253)	(4,253)	(4,253)	(4,253)	(34,024)	(15,466)	18,559
560 · Office expenses	976	909	871	0	636	636	636	0	0	636	636	636	6,574	6,276	(298)
Total Expense	976	909	871	0	(3,617)	(3,617)	(3,617)	(4,253)	(4,253)	(3,617)	(3,617)	(3,617)	(27,450)	(9,189)	18,261
EBITDA	(7,176)	(7,109)	(6,871)	(6,200)	(2,383)	(2,583)	(2,583)	(1,347)	(1,947)	(2,383)	(2,583)	(2,383)	(45,550)	(24,891)	(20,659)

	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Forecast	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
Self-Defence QLD															
400 - Income															
20 - Grants Local	14,247	25,563	28,495	48,510	44	44	22	22	22	22	22	22	117,035	134,200	(17,165)
Total Income	14,247	25,563	28,495	48,510	44	44	22	22	22	22	22	22	117,035	134,200	(17,165)
500 - Cost of Sales															
50020 - Cost of Stock Sold	604	870	604	792	0	0	0	0	0	0	0	0	2,870	5,058	2,188
Total Cost of Sales	604	870	604	792	0	0	0	0	0	0	0	0	2,870	5,058	2,188
Gross Profit	13,643	24,693	27,891	47,718	44	44	22	22	22	22	22	22	114,165	129,142	(14,977)
Gross profit margin %	97%	97%	98%	98%	100%	100%	100%	100%	100%	100%	100%	100%	98%	97%	1
550 - Direct Wages															
60600 - Wages & Salaries	7,723	7,423	7,723	21,911	9,089	9,089	9,270	9,089	9,089	9,089	9,089	9,270	117,853	120,202	2,348
60607 - Superannuation	5,008	4,527	4,544	1,878	4,955	1,449	1,517	1,410	1,349	1,525	1,449	1,316	30,926	36,982	6,056
Total Direct Wages	12,731	11,950	12,267	23,789	14,044	10,538	10,787	10,498	10,438	10,614	10,538	10,586	148,780	157,184	8,404
600 - Expense															
10 - Admin	(4,582)	(6,091)	(3,026)	0	(2,484)	(2,484)	(2,023)	(1,901)	(2,484)	(2,484)	(2,484)	(2,250)	(32,292)	(27,761)	4,531
560 - Office expenses	1,888	3,082	1,885	0	1,964	1,964	2,127	2,547	1,245	1,964	1,964	2,011	22,640	21,396	(1,244)
Total Expense	(2,694)	(3,009)	(1,142)	0	(520)	(520)	104	647	(1,238)	(520)	(520)	(240)	(9,652)	(6,365)	3,287
EBITDA	3,606	15,752	16,765	23,928	(13,480)	(9,974)	(10,869)	(11,123)	(9,177)	(10,072)	(9,996)	(10,325)	(24,963)	(21,677)	(3,286)



	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Forecast	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
Support Local															
400 - Income															
10 - Grants Cwlth	0	0	0	0	0	3,402	5,104	340	0	0	0	0	8,846	0	8,846
20 - Grants Local	28,119	0	17,620	2,403	0	3,402	5,104	27,159	5,104	8,506	8,506	8,506	114,429	53,378	61,051
3 - Members	0	0	0	0	0	0	0	0	0	0	0	0	0	13,509	(13,509)
Total Income	28,119	0	17,620	2,403	0	6,805	10,207	27,499	5,104	8,506	8,506	8,506	123,276	66,887	56,388
500 - Cost of Sales															
50020 - Cost of Stock Sold	0	0	0	0	494	494	494	494	494	494	494	494	3,955	2,252	(1,703)
Total Cost of Sales	0	0	0	0	494	494	494	494	494	494	494	494	3,955	2,252	(1,703)
Gross Profit	28,119	0	17,620	2,403	(494)	6,310	9,713	27,005	4,609	8,012	8,012	8,012	119,321	64,635	54,686
Gross profit margin %	100%		100%	100%	(32%)	93%	95%	98%	91%	94%	94%	94%	97%	97%	0
550 - Direct Wages															
60600 - Wages & Salaries	40,658	17,238	40,761	4,650	14,491	15,166	14,097	13,490	15,253	14,492	13,161	13,161	216,619	282,572	65,954
60607 - Superannuation	979	639	773	408	1,081	1,449	1,517	1,410	1,349	1,525	1,449	1,316	13,897	10,840	(3,057)
Total Direct Wages	41,638	17,877	41,535	5,058	15,572	16,616	15,614	14,900	16,602	16,017	14,610	14,477	230,515	293,412	62,897
600 - Expense															
10 - Admin	5,810	5,722	6,147	(3,717)	5,594	5,594	5,594	7,416	5,594	5,594	5,594	5,594	60,537	47,167	(13,370)
20 - Marketing	1,382	299	1,382	435	15,967	15,967	15,967	15,967	15,967	15,967	15,967	15,967	131,235	65,998	(65,236)
560 - Office expenses	374	245	410	213	5,124	5,124	5,124	5,124	5,124	5,124	5,124	5,124	42,234	21,923	(20,310)



	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Forecast	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
Total Expense	7,565	6,266	7,939	(3,069)	26,685	26,685	26,685	28,508	26,685	26,685	26,685	26,685	234,005	135,088	(98,917)
EBITDA	(21,084)	(24,143)	(31,854)	414	(42,752)	(36,990)	(32,586)	(16,402)	(38,678)	(34,691)	(33,284)	(33,151)	(345,200)	(363,865)	18,666



	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Forecast	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
Support QLD															
400 · Income															
10 · Grants Cwlth	0	0	0	0	2,911	0	0	0	0	0	0	0	2,911	0	2,911
20 · Grants Local	0	0	0	0	3,653	3,653	3,653	3,653	3,653	3,653	1,701	1,701	25,318	21,552	3,766
Total Income	0	0	0	0	6,563	3,653	3,653	3,653	3,653	3,653	1,701	1,701	28,229	21,552	6,676
500 · Cost of Sales															
50020 · Cost of Stock Sold	0	0	0	0	3,549	2,704	2,704	2,254	2,254	2,254	1,483	1,483	18,685	6,795	(11,890)
Total Cost of Sales	0	0	0	0	3,549	2,704	2,704	2,254	2,254	2,254	1,483	1,483	18,685	6,795	(11,890)
Gross Profit	0	0	0	0	3,014	949	949	1,398	1,398	1,398	218	218	9,543	14,757	(5,214)
Gross profit margin %					50%	35%	35%	46%	46%	46%	13%	13%	40%	70%	(30)
550 · Direct Wages															
60600 · Wages & Salaries	0	0	0	0	24,297	24,297	24,297	24,297	24,297	24,297	24,297	24,297	194,379	92,561	(101,818)
60607 · Superannuation	0	0	0	0	2,430	2,430	2,430	2,430	2,430	2,430	2,430	2,430	19,438	9,256	(10,182)
Total Direct Wages	0	0	0	0	26,727	26,727	26,727	26,727	26,727	26,727	26,727	26,727	213,817	101,818	(111,999)
600 · Expense															
10 · Admin	0	0	0	0	644	644	644	644	644	644	0	0	3,863	1,269	(2,594)
Total Expense	0	0	0	0	644	644	644	644	644	644	0	0	3,863	1,269	(2,594)
EBITDA	0	0	0	0	(24,357)	(26,422)	(26,422)	(25,973)	(25,973)	(25,973)	(26,509)	(26,509)	(208,137)	(88,330)	(119,807)



	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026	Projected Total	Last Year Forecast	Projected Variance
	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast			
Unassigned															
400 · Income															
10 · Grants Cwlth	0	0	0	0	0	0	0	0	0	0	0	0	0	360	(360)
20 · Grants Local	0	0	0	0	0	0	0	0	0	0	0	0	0	8,000	(8,000)
3 · Members	0	0	0	0	0	0	0	0	0	0	0	0	0	1,250	(1,250)
Total Income	0	0	0	0	0	0	0	0	0	0	0	0	0	9,610	(9,610)
Gross Profit	0	0	0	0	0	0	0	0	0	0	0	0	0	9,610	(9,610)
Gross profit margin %														100%	
600 · Expense															
10 · Admin	0	0	0	0	0	0	0	0	0	0	0	0	0	4,428	4,428
20 · Marketing	0	0	0	0	0	0	0	0	0	0	0	0	0	4,086	4,086
560 · Office expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	1,049	1,049
Total Expense	0	0	0	0	0	0	0	0	0	0	0	0	0	9,563	9,563
EBITDA	0	0	0	0	0	0	0	0	0	0	0	0	0	46	(46)

Business Units

Melbourne (AUD)

Forecast

Forecast

Account tree

Melbourne (AUD) Board Report

Account types

Income, Cost of Sales, Expense, Other Income, Other Expense





vs Last Year Budget — Melbourne (AUD)

JUL 2025 - JUN 2026

	Budget	Last Year Budget	Variance	Variance (%)
400 · Income				
10 · Grants Cwlth	2,059,343	1,137,143	922,200	45%
41010 · Grants (Cwlth) - Op - Recurr	2,059,343	1,137,143	922,200	45%
20 · Grants Local	1,155,450	784,721	370,729	32%
41040 · Grants (State) Op - Recurr	603,199	128,817	474,382	79%
41050 · Grants (State) Op - Non-R	120,000	270,000	(150,000)	(125%)
41070 · Grants (Local) Op - Recurrent	112,108	127,707	(15,599)	(14%)
42010 · Donations Received	320,143	258,196	61,947	19%
3 · Members	0	12,000	(12,000)	N/A
43010 · Contributions (Members)	0	12,000	(12,000)	N/A
Total Income	3,214,793	1,933,864	1,280,929	40%
500 · Cost of Sales				
50020 · Cost of Stock Sold	33,160	24,691	(8,469)	(26%)
Total Cost of Sales	33,160	24,691	(8,469)	(26%)
Gross Profit	3,181,633	1,909,173	1,272,460	40%
Gross profit margin %	99%	99%	0	0%
550 · Direct Wages				
60600 · Wages & Salaries	1,892,058	1,136,389	(755,669)	(40%)
60607 · Superannuation	210,271	144,510	(65,761)	(31%)
Total Direct Wages	2,102,329	1,280,899	(821,430)	(39%)
600 · Expense				
10 · Admin	129,194	139,671	10,477	8%
44010 · Sales of Goods	(127,921)	(115,543)	12,378	10%
60220 · Computer Expenses	27,077	30,103	3,026	11%
60340 · Fundraising Expenses - General	80,080	76,090	(3,990)	(5%)
60400 · Insurance - General	41,485	39,620	(1,865)	(4%)
60450 · Legal Fees	229	5,218	4,989	2180%
60480 · Meeting Expenses	6,091	5,796	(295)	(5%)

	Budget	Last Year Budget	Variance	Variance (%)
60501 · MV Expenses - Fuel and Oil	2,754	2,623	(131)	(5%)
60502 · MV Expenses - R & M	10,886	10,047	(839)	(8%)
60503 · Insurance	12,489	11,971	(518)	(4%)
60510 · Postage, Freight & Courier	589	736	147	25%
60590 · Repairs & Maintenance	1,721	1,639	(82)	(5%)
60660 · Staff Amenities	3,103	4,121	1,019	33%
60670 · Sundry Expenses	60,802	57,907	(2,895)	(5%)
69010 · Bank Revaluations	91	87	(4)	(5%)
69020 · Unrealised Currency Gains	9,719	9,256	(463)	(5%)
20 · Marketing	184,919	193,843	8,924	5%
60020 · Advertising & Promotion	30,000	46,327	16,327	54%
60570 · Rent	4,476	4,195	(281)	(6%)
60710 · Travel & Accommodation	127,478	121,408	(6,070)	(5%)
60720 · Utilities	22,965	21,912	(1,052)	(5%)
560 · Office expenses	101,161	106,129	4,967	5%
60010 · Accounting Fees	11,917	16,605	4,688	39%
60030 · Amortisation Expense	0	2,100	2,100	N/A
60040 · Assets Purchases <\$5,000	0	1,000	1,000	N/A
60070 · Bank Charges	10,196	10,910	714	7%
60605 · Salary Sacrifice Expense	1,260	0	(1,260)	(100%)
60680 · Telephone & Internet	15,175	15,092	(83)	(1%)
60700 · Training & Development (Staff)	62,613	60,421	(2,192)	(4%)
Total Expense	415,275	439,642	24,368	6%
EBITDA	664,029	188,631	475,398	72%

Business Unit(s)	Melbourne (AUD)
Budget Version	Forecast
Account Tree	Melbourne (AUD) Board Report
Account Types	Income, Cost of Sales, Expense, Other Income, Other Expense

Budget & Last Year Actual & Last Year Budget — Melbourne (AUD)

JUL 2025 - JUN 2026

2025																																	2026			Total			
Jul 2025			Aug 2025			Sep 2025			Oct 2025			Nov 2025			Dec 2025			Jan 2026			Feb 2026			Mar 2026			Apr 2026			May 2026			Jun 2026			Total			
	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets			
400 · Income																																							
10 · Grants CwIth	178,000	95,455	162,195	213,730	53,666	194,300	135,000	44,646	135,000	153,000	45,182	150,000	261,911	32,182	117,646	156,423	32,182	108,203	180,729	49,636	133,390	247,550	35,915	136,409	113,000	53,364	0	201,000	53,636	0	95,000	46,545	0	124,000	0	0	2,059,343	542,408	1,137,143
41010 · Grants (CwIth) - Op - Recurr	178,000	95,455	162,195	213,730	53,666	194,300	135,000	44,646	135,000	153,000	45,182	150,000	261,911	32,182	117,646	156,423	32,182	108,203	180,729	49,636	133,390	247,550	35,915	136,409	113,000	53,364	0	201,000	53,636	0	95,000	46,545	0	124,000	0	0	2,059,343	542,408	1,137,143
20 · Grants Local	95,485	57,136	65,395	86,827	33,136	165,277	114,249	47,052	124,964	122,440	31,727	85,157	82,102	25,327	45,847	84,760	26,599	37,599	85,716	38,951	39,299	165,592	49,803	58,598	86,212	33,324	39,144	89,118	32,324	42,477	54,649	42,644	40,493	88,300	0	40,471	1,155,450	418,023	784,721
41040 · Grants (State) Op - Recurr	44,514	36,500	17,005	27,931	21,273	15,824	62,422	17,273	41,923	78,808	18,727	27,926	43,768	13,295	111	43,087	13,295	925	42,177	27,276	930	122,177	20,218	20,342	42,859	21,596	944	42,177	21,327	1,016	9,783	18,327	918	43,496	0	952	603,199	229,109	128,817
41050 · Grants (State) Op - Non-R	10,000	0	10,000	10,000	0	110,000	10,000	11,188	43,333	10,000	0	26,667	10,000	0	10,000	10,000	0	10,000	10,000	0	10,000	10,000	11,061	10,000	10,000	0	10,000	10,000	0	10,000	10,000	0	10,000	10,000	0	10,000	120,000	22,249	270,000
41070 · Grants (Local) Op - Recurrent	17,581	17,500	28,390	16,115	9,409	27,591	17,581	17,273	29,597	21,228	9,727	18,268	5,431	8,441	14,007	5,369	8,441	1,850	5,554	9,520	2,019	5,431	16,936	1,907	5,369	9,273	1,850	5,554	8,627	2,019	3,479	23,689	133	3,417	0	76	112,108	138,836	127,707
42010 · Donations Received	23,390	3,136	10,000	32,781	2,455	11,861	24,247	1,318	10,111	12,403	3,273	12,296	22,903	3,591	21,730	26,305	4,862	24,823	27,984	2,155	26,349	27,984	1,587	26,349	27,984	2,455	26,349	31,387	2,369	29,442	31,387	627	29,442	31,387	0	29,442	320,143	27,828	258,196
3 · Members	0	2,479	1,000	0	4,225	1,000	0	0	1,000	0	3,731	1,000	0	1,512	1,000	0	1,512	1,000	0	1,289	1,000	0	10	1,000	0	3,876	1,000	0	1,440	1,000	0	1,694	1,000	0	0	1,000	0	21,769	12,000
43010 · Contributions (Members)	0	2,479	1,000	0	4,225	1,																																	

	Jul 2025			Aug 2025			Sep 2025			Oct 2025			Nov 2025			Dec 2025			Jan 2026			Feb 2026			Mar 2026			Apr 2026			May 2026			Jun 2026			Total		
	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets	Budgets	LY Actual	LY Budgets
60720 · Utilities	443	4,284	2,411	2,174	2,303	2,442	669	72	2,411	2,318	2,303	219	2,618	1,798	304	2,491	2,345	2,155	2,125	686	2,493	320	203	2,099	2,820	2,303	2,194	2,125	2,411	2,293	2,204	2,071	2,372	2,660	0	519	22,965	20,779	21,912
560 · Office expenses	3,858	8,823	4,519	5,862	4,123	4,953	4,999	590	4,440	3,015	4,104	9,124	10,999	4,169	9,807	10,268	4,418	11,047	10,983	3,695	10,809	9,846	866	10,475	9,824	4,098	9,312	9,744	5,293	10,415	10,766	3,163	10,450	10,997	0	10,776	101,161	43,342	106,129
60010 · Accounting Fees	540	2,793	912	711	958	438	1,007	47	812	844	958	6,862	1,233	524	745	663	425	627	1,396	696	1,186	782	191	1,018	1,629	958	1,044	212	978	600	1,213	606	1,031	1,686	0	1,330	11,917	9,135	16,605
60030 · Amortisation Expense	0	0	100	0	0	100	0	0	100	0	0	100	0	0	100	0	0	1,000	0	0	100	0	0	100	0	0	100	0	0	100	0	0	100	0	0	100	0	0	2,100
60040 · Assets Purchases <\$5,000	0	0	40	0	0	22	0	0	40	0	0	666	0	0	0	0	0	43	0	0	29	0	0	27	0	0	30	0	0	40	0	0	29	0	0	36	0	0	1,000
60070 · Bank Charges	64	77	161	75	70	171	79	180	176	340	57	424	1,205	66	1,247	1,205	66	1,247	1,205	40	1,247	1,205	300	1,247	1,205	57	1,247	1,205	317	1,247	1,205	30	1,247	1,205	0	1,247	10,196	1,259	10,910
60605 · Salary Sacrifice Expense	105	0	0	105	0	0	105	0	0	105	0	0	105	0	0	105	0	0	105	0	0	105	0	0	105	0	0	105	0	0	105	0	0	105	0	0	1,260	0	0
60680 · Telephone & Internet	824	455	295	667	292	162	811	364	315	888	273	1,072	1,562	150	1,715	1,544	150	1,698	1,526	404	1,681	1,508	375	1,665	1,489	273	1,648	1,471	275	1,631	1,452	136	1,614	1,434	0	1,596	15,175	3,146	15,092
60700 · Training & Development (Staff)	2,325	5,498	3,012	4,304	2,803	4,060	2,997	0	2,998	838	2,817	0	6,894	3,429	6,000	6,751	3,776	6,432	6,751	2,554	6,566	6,247	0	6,417	5,396	2,811	5,243	6,751	3,724	6,798	6,791	2,391	6,430	6,567	0	6,466	62,613	29,803	60,421
Total Expense	9,138	24,209	13,793	13,776	15,231	11,359	15,040	1,107	15,894	12,524	13,162	10,403	46,281	8,871	60,660	46,470	11,484	46,619	45,890	16,943	47,774	42,225	1,271	48,860	46,431	14,055	45,162	44,190	19,452	47,375	44,868	9,835	47,186	48,442	0	44,559	415,275	135,619	439,642
EBITDA	70,132	12,952	100,519	143,350	16,258	246,920	40,762	7,950	131,531	109,304	7,348	136,057	124,604	11,933	(4,291)	(4,711)	10,366	(18,937)	48,255	2,604	18,532	200,884	9,310	41,934	(45,880)	16,786	(123,430)	74,031	(5,006)	(110,906)	(64,910)	12,272	(110,644)	(31,791)	0	(118,654)	664,029	102,775	188,631

Business Units	Melbourne (AUD)
Budget Version	Forecast
Accounts Tree	Melbourne (AUD) Board Report
Account Types	Income, Cost of Sales, Expense, Other Income, Other Expense

Budget Comments — Melbourne (AUD)

FOR THE 2025-2026 FINANCIAL YEAR

Budget Notes

Assertiveness Local

400 · Income

41010 · Grants (Cwlth) - Op - Recurr

August: This Grant is a one off

600 · Expense

60020 · Advertising & Promotion

July: Advertising increased for special event

60600 · Wages & Salaries

July: This is increased for the additional 2 staff



Assertiveness QLD



Overheads



Self-Defence Cwealth

400 · Income

41010 · Grants (Cwlth) - Op - Recurr

July: Grant increase not approved

100 · Asset

17160 · Motor Vehicles

November: The Boss asked for a new BMW

200 · Liability

21130 · Loans Payable

November: Loan is for the new car

Self-Defence Local



Self-Defence QLD



Support Local



Support QLD



Unassigned

Business Unit(s)	Project
Budget Version	Forecast



Cashflow Forecast — Melbourne (AUD)

JUL 2025

	Jul 2025 - Sep 2025	Oct 2025 - Dec 2025	Jan 2026 - Mar 2026	Apr 2026 - Jun 2026	Total
Bank at Beginning	396,565	387,427	509,633	758,233	396,565
400 · Income					
10 · Grants Cwlth	445,183	578,584	650,792	665,766	2,340,326
21240 · Grants Received in Advance	132,000	0	0	132,000	264,000
41010 · Grants (Cwlth) - Op - Recurr	313,183	578,584	650,792	533,766	2,076,326
20 · Grants Local	174,734	310,666	287,206	277,189	1,049,795
41040 · Grants (State) Op - Recurr	65,950	194,577	185,203	166,121	611,850
41070 · Grants (Local) Op - Recurrent	28,366	54,478	18,050	16,908	117,802
42010 · Donations Received	80,419	61,612	83,953	94,160	320,143
9 · Non-Cash	0	0	0	0	0
21250 · Grants Payable - Govt Depts	(30,000)	(30,000)	(30,000)	(30,000)	(120,000)
41050 · Grants (State) Op - Non-R	30,000	30,000	30,000	30,000	120,000
Cash Inflows from Operation	619,918	889,250	937,998	942,955	3,390,121
500 · Cost of Sales					
50020 · Cost of Stock Sold	(7,047)	(4,899)	(8,448)	(12,290)	(32,685)
550 · Direct Wages					
60600 · Wages & Salaries	(382,432)	(372,448)	(380,114)	(378,653)	(1,513,647)



	Jul 2025 - Sep 2025	Oct 2025 - Dec 2025	Jan 2026 - Mar 2026	Apr 2026 - Jun 2026	Total
600 · Expense					
10 · Admin	(45,297)	(31,366)	(33,122)	(54,175)	(163,960)
60220 · Computer Expenses	(7,149)	(6,094)	(6,276)	(9,121)	(28,639)
60400 · Insurance - General	(9,930)	(13,496)	(9,839)	(10,858)	(44,123)
60450 · Legal Fees	0	(100)	(150)	(2)	(252)
60503 · Insurance	(3,172)	(1,871)	(2,716)	(4,774)	(12,533)
60510 · Postage, Freight & Courier	(165)	(118)	(244)	(116)	(643)
60590 · Repairs & Maintenance	(456)	(450)	(459)	(489)	(1,854)
60660 · Staff Amenities	(1,243)	(676)	(1,269)	(686)	(3,874)
60670 · Sundry Expenses	(20,198)	(7,468)	(10,613)	(24,530)	(62,808)
69010 · Bank Revaluations	(50)	(10)	(14)	(33)	(108)
69020 · Unrealised Currency Gains	(2,934)	(1,085)	(1,542)	(3,565)	(9,126)
20 · Marketing	(61,732)	(31,662)	(39,049)	(65,956)	(198,398)
60020 · Advertising & Promotion	(12,683)	(10,119)	(8,264)	(8,250)	(39,317)
60490 · Subscriptions	(33)	0	0	0	(33)
60570 · Rent	(1,321)	(747)	(1,371)	(923)	(4,362)
60710 · Travel & Accommodation	(41,851)	(16,831)	(22,771)	(50,523)	(131,977)
60720 · Utilities	(5,844)	(3,964)	(6,643)	(6,259)	(22,710)
560 · Office expenses	(26,510)	(22,975)	(24,345)	(33,230)	(107,060)
60010 · Accounting Fees	(2,815)	(2,839)	(3,143)	(3,494)	(12,291)
60030 · Amortisation Expense	(254)	(92)	(1)	0	(346)
60040 · Assets Purchases <\$5,000	(94)	(35)	0	0	(129)

	Jul 2025 - Sep 2025	Oct 2025 - Dec 2025	Jan 2026 - Mar 2026	Apr 2026 - Jun 2026	Total
60070 · Bank Charges	(219)	(2,750)	(3,614)	(3,614)	(10,196)
60605 · Salary Sacrifice Expense	(236)	(236)	(236)	(236)	(945)
60680 · Telephone & Internet	(4,788)	(3,399)	(3,741)	(4,971)	(16,898)
60700 · Training & Development (Staff)	(18,105)	(13,624)	(13,610)	(20,915)	(66,254)
Cash Outflows from Operation	(523,018)	(463,349)	(485,078)	(544,304)	(2,015,749)
100 · Asset					
60 · Non Current Assets	0	(165,000)	0	0	(165,000)
17120 · Plant and Equipment	0	(55,000)	0	0	(55,000)
17160 · Motor Vehicles	0	(110,000)	0	0	(110,000)
Movement in Assets	0	(165,000)	0	0	(165,000)
200 · Liability					
20 · Tax and Super	(80,963)	(222,623)	(199,561)	(213,047)	(716,195)
21180 · PAYG Withholding Payable	(56,526)	(95,687)	(93,191)	(95,107)	(340,511)
21190 · Superannuation Payable	(45,448)	(47,749)	(55,439)	(55,231)	(203,867)
21300 · GST	21,012	(79,187)	(50,932)	(62,709)	(171,817)
30 · Other Current Liabilities	(24,000)	82,000	(30,000)	(30,000)	(2,000)
21130 · Loans Payable	(24,000)	82,000	(30,000)	(30,000)	(2,000)
Movement in Liabilities	(104,963)	(140,623)	(229,561)	(243,047)	(718,195)
Net Movement	(9,138)	122,206	248,599	164,011	525,679
Bank at End	387,427	509,633	758,233	922,243	922,243
Bank Overdraft	100,000	100,000	100,000	100,000	100,000

	Jul 2025 - Sep 2025	Oct 2025 - Dec 2025	Jan 2026 - Mar 2026	Apr 2026 - Jun 2026	Total
Available Funds	487,427	609,633	858,233	1,022,243	1,022,243

Budget Version

Forecast

Account Tree

Melbourne (AUD) Cash Flow

Using actuals up to Feb 2025



Balance Sheet Forecast — Melbourne (AUD)

JUL 2025

	Opening Balance	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026
100 · Asset													
10 · Cash at Bank	477,681	477,681	477,681	477,681	477,681	477,681	477,681	477,681	477,681	477,681	477,681	477,681	477,681
11160 · Credit Card	1,045	1,045	1,045	1,045	1,045	1,045	1,045	1,045	1,045	1,045	1,045	1,045	1,045
11170 · Short-Term Investments	476,636	476,636	476,636	476,636	476,636	476,636	476,636	476,636	476,636	476,636	476,636	476,636	476,636
1000 · Transaction Bank Accounts	396,565	375,738	305,369	387,427	348,524	360,326	509,633	607,156	609,153	758,233	952,078	913,675	922,243
20 · Debtors	21,631	277,299	426,045	387,519	399,801	496,423	419,336	387,036	560,383	406,673	385,497	278,277	269,759
11210 · Accounts Receivable	21,631	277,299	426,045	387,519	399,801	496,423	419,336	387,036	560,383	406,673	385,497	278,277	269,759
30 · Other Current Assets	100	100	100	100	100	100	100	100	100	100	100	100	100
11300 · Inventory on Hand	100	100	100	100	100	100	100	100	100	100	100	100	100
60 · Non Current Assets	80,000	80,000	80,000	80,000	130,000	230,000	230,000	230,000	230,000	230,000	230,000	230,000	230,000
17120 · Plant and Equipment	0	0	0	0	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000
17160 · Motor Vehicles	80,000	80,000	80,000	80,000	80,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000
Canadian Dollar Account	9,088	9,088	9,088	9,088	9,088	9,088	9,088	9,088	9,088	9,088	9,088	9,088	9,088
Total Asset	985,065	1,219,906	1,298,284	1,341,815	1,365,194	1,573,618	1,645,839	1,711,061	1,886,405	1,881,775	2,054,445	1,908,821	1,908,872
200 · Liability													
20 · Tax and Super	48,593	144,397	134,492	191,979	155,342	111,187	164,136	159,357	128,783	177,430	175,553	116,363	165,143
21180 · PAYG Withholding Payable	56,526	91,620	60,613	95,687	123,627	58,063	93,191	123,311	59,962	95,107	125,230	60,019	94,742
21190 · Superannuation Payable	13,078	17,775	14,596	17,104	12,748	17,896	20,014	17,926	17,499	19,613	17,961	17,657	19,482



	Opening Balance	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026	Mar 2026	Apr 2026	May 2026	Jun 2026
21300 · GST	(21,012)	35,002	59,283	79,187	18,967	35,228	50,932	18,120	51,322	62,709	32,362	38,687	50,919
25 · Payables	228,478	195,383	158,316	121,599	90,310	128,285	172,268	214,014	239,049	251,651	252,168	250,644	253,705
20200 · Accounts Payable	228,478	195,383	158,316	121,599	90,310	128,285	172,268	214,014	239,049	251,651	252,168	250,644	253,705
30 · Other Current Liabilities	217,268	209,268	201,268	193,268	185,268	285,268	275,268	265,268	255,268	245,268	235,268	225,268	215,268
21130 · Loans Payable	168,636	160,636	152,636	144,636	136,636	236,636	226,636	216,636	206,636	196,636	186,636	176,636	166,636
21230 · Revenue Received in Advan...	48,632	48,632	48,632	48,632	48,632	48,632	48,632	48,632	48,632	48,632	48,632	48,632	48,632
Total Liability	494,338	549,048	494,075	506,845	430,920	524,740	611,672	638,639	623,099	674,349	662,989	592,275	634,116
Net Assets	490,727	670,858	804,208	834,970	934,273	1,048,878	1,034,166	1,072,421	1,263,306	1,207,426	1,391,457	1,316,547	1,274,756
300 · Equity													
10 · Retained Earnings	490,727	490,727	490,727	490,727	490,727	490,727	490,727	490,727	490,727	490,727	490,727	490,727	490,727
31000 · Retained Earnings	490,727	490,727	490,727	490,727	490,727	490,727	490,727	490,727	490,727	490,727	490,727	490,727	490,727
30 · Current Earnings	0	180,132	313,482	344,243	443,547	558,151	543,440	581,695	772,579	716,699	900,730	825,820	784,029
Current Earnings	0	180,132	313,482	344,243	443,547	558,151	543,440	581,695	772,579	716,699	900,730	825,820	784,029
Total Equity	490,727	670,858	804,208	834,970	934,273	1,048,878	1,034,166	1,072,421	1,263,306	1,207,426	1,391,457	1,316,547	1,274,756

Budget Version

Forecast

Account Tree

Melbourne (AUD) Cash Flow

Using actuals up to Feb 2025

